# CalAIM

California Advancing and Innovating Medi-Cal

Enhanced Care Management (ECM) Provider Training December 2021





#### Agenda

- The following slides are from sessions held during December 2021 to introduce providers to ECM
- Topics include:
  - CalAIM Overview
  - Enhanced Care Management (ECM)
  - Coding and Claims Submission
  - Reporting
  - Eligibility
  - Authorizations and Referral Requests
  - Service Delivery
  - Collaboration and Oversight
  - Go-Live Checklist



## CalAIM Overview

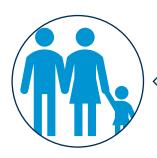


#### CalAIM Overview

- CalAIM is a multiyear initiative by the Department of Health Care Services (DHCS) to improve the quality of life and health outcomes for vulnerable populations
- CalAIM has three primary goals:
  - Identify and manage member risk by using whole person care approaches and addressing Social Determinants of Health (SDOH)
  - Move Medi-Cal to a more consistent and seamless system by reducing complexity and increasing flexibility
  - Improve quality outcomes, reduce health disparities and drive delivery system transformation



## CalAIM Populations of Focus (POF)



#### **January 1, 2022**

- Individuals and families experiencing homelessness
- Adult high utilizers
- Adults with Serious Mental Illness (SMI) or Substance Use Disorder (SUD)
- Individuals (adults/children) transitioning from incarceration



#### **January 1, 2023**

- Individuals eligible for LTC and at risk of institutionalization
- Nursing home residents transitioning to the community

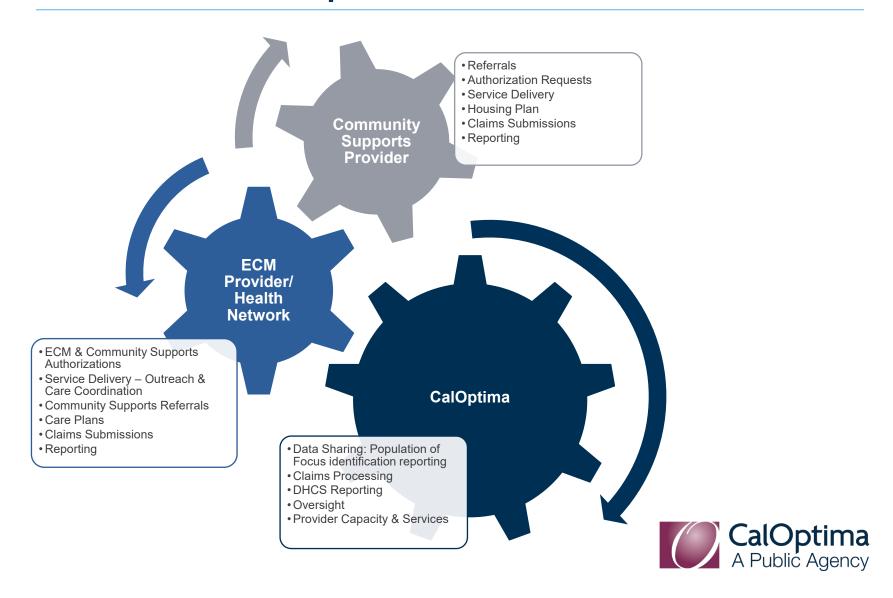


#### **July 1, 2023**

 Children with special conditions: high utilizers, Serious Emotional Disturbance (SED), California Children's Services (CCS)/Whole-Child Model (WCM), child welfare, including Foster Care



#### CalAIM CalOptima Model of Care



## CalOptima CalAIM Policies

Policy	Title
GG.1353	Enhanced Care Management Service Delivery
GG.1354	Enhanced Care Management – Eligibility and Outreach
GG.1355	Community Supports
GG.1356	Enhanced Care Management Administration
FF. 4002	Special Payments: Enhanced Care Management Supplemental Payment for Capitated Health Networks



# Enhanced Care Management (ECM)



#### **ECM Overview**

- ECM builds upon CalOptima's Health Homes Program and Orange County Health Care Agency's Whole Person Care Program
- Starting January 1, 2022, CalOptima, health networks, and the County will provide ECM services for members who are eligible and enroll
  - Delivery model of ECM services is expected to evolve



## ECM Overview (cont.)

- Creates a single, intensive and comprehensive benefit
- Designed to meet clinical and nonclinical needs of the highest-cost and/or highest-need beneficiaries
- Uses a phased implementation approach based on Department of Health Care Services-defined POFs

Homeless

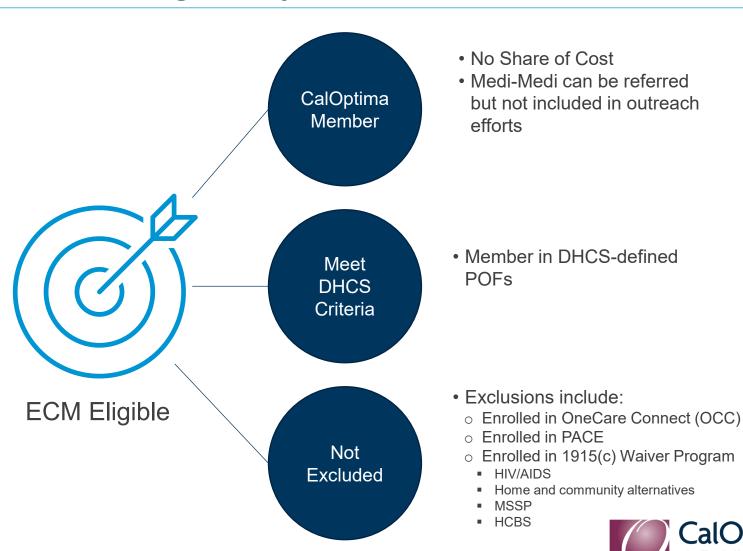
High Utilizers (Adults)

SMI/SUD (Adults)

Individuals
Transitioning
From
Incarceration



#### **ECM** Eligibility

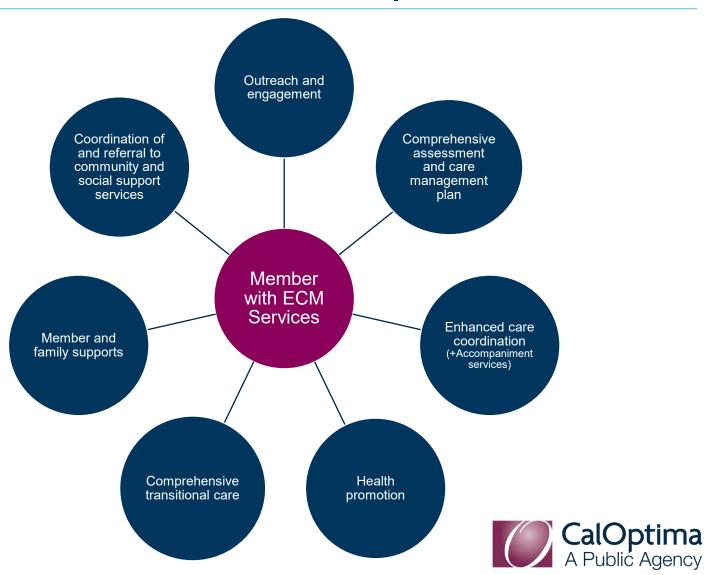


## Levels of Care Management

• Highest-risk members requiring **Enhanced Care** long-term coordination for multiple chronic conditions, SDOH issues Management (**ECM**) and utilization across delivery systems Level of Need/Risk High-risk members requiring Complex Case coordination of services Management Complex conditions or episodic need Members requiring support for **Basic Case** planning and coordination Not high in complexity, Management intensity or duration



#### **ECM Core Service Components**



## Coding and Claims Submission



## ECM Coding Options – Clinical

HCPCS Level II Code	Modifier	HCPCS Description
G9008	U1	ECM In-Person: Provided by <b>Clinical Staff</b> . Coordinated care fee, physician coordinated care oversight services.
G9008	U1, GQ	ECM Phone/Telehealth: Provided by Clinical Staff. Coordinated care fee, physician coordinated care oversight services.
G9008	U8	ECM Outreach In-Person: Provided by Clinical Staff. Other specified case management service not elsewhere classified.
G9008	U8, GQ	ECM Outreach Telephonic/Electronic: Provided by Clinical Staff. Other specified case management service not elsewhere classified.

- Code must be used with modifier to be defined and categorized as ECM services
- GQ modifier description: Telephonic/electronic methods can include text messaging or secure email individualized to the member
  - However, mass communications (e.g., mass mailings, distribution emails and text messages) do not count as outreach and should not be included



## ECM Coding Options – Non-Clinical

HCPCS Level II Code	Modifier	HCPCS Description
G9012	U2	ECM In-Person: Provided by <b>Non-Clinical Staff</b> . Other specified case management service not elsewhere classified.
G9012	U2, GQ	ECM Phone/Telehealth: Provided by Non-Clinical Staff. Other specified case management service not elsewhere classified.
G9012	U8	ECM Outreach In-Person: Provided by Non-Clinical Staff. Other specified case management service not elsewhere classified.
G9012	U8, GQ	ECM Outreach Telephonic/Electronic: Provided by Non-Clinical Staff. Other specified case management service not elsewhere classified.

- Code must be used with modifier to be defined and categorized as ECM services
- GQ modifier description: Telephonic/electronic methods can include text messaging or secure email individualized to the member
  - However, mass communications (e.g., mass mailings, distribution emails and text messages) do not count as outreach and should not be included

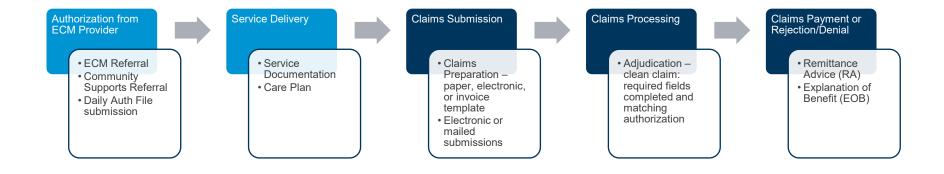


#### Daily Auth File

- Send all ECM and Community Supports authorizations
  - Include diagnoses
    - Use ICD-10 Z codes to identify SDOH
  - HCPCS + modifiers
  - Timeframe
  - Units
- Leverage existing daily submission process



#### Claims Workflow



#### **ECM Claims Submission**

- Send daily auth files that include dates, code & modifiers, units
- Submit all ECM claims for service month by the 15th of the following month via
  - 837P file submitted to clearinghouse Office Ally
  - CMS-1500 claim form paper or electronic via Office Ally
  - Invoice template



#### **ECM Claims Processing**

- Claims are paid Per Enrollee Per Month (PEPM)
  - Must have greater than 12 units of ECM services in service month to receive PEPM payment
    - 1 unit = 15 minutes
    - 12 units = 3 hours
  - All ECM services should be submitted regardless of whether the threshold has been met
  - Claims must have matching authorization to be processed



#### Claims Processing Timelines

- Submit January 2022 claims by February 15, 2022
- Standard claims processing timelines
  - Clean claims within 30 business days, 90% adjudicated
  - Claims within 90 business days, 99% adjudicated
  - Unclean claim notification within 45 business days



# Reporting



#### **ECM** Reporting

- ECM Activity Log submitted weekly by health networks via sFTP for required DHCS reporting
  - Activity Type, Date and Outcome
    - Outreach attempt: written, telephonic, in person
      - Include termination of outreach with last outreach attempt
    - Health Needs Assessment (HNA) collection date
    - Referrals
- CalOptima to prepare and submit DHCS required reporting
  - Encounter data
  - Supplemental reports



## **ECM Activity Log**

File Submission Date	CIN	Activity Type	Activity Date	Termination of Outreach Activity Outcome	
01/11/2022	12345678A	Referral	01/03/2022	NA	Approved
01/11/2022	12345678A	Outreach Telephonic	01/04/2022	N	NA
01/11/2022	12345678A	Outreach Telephonic	01/04/2022	N	NA
01/11/2022	12345678A	Outreach Telephonic	01/05/2022	Υ	Enrolled in ECM
01/11/2022	12345678A	HNA Collected	01/06/2022	NA	NA
01/11/2022	12345978B	Outreach Telephonic	01/07/2022	N	NA
02/08/2022	12345978B	Outreach Telephonic	02/03/2022	N	NA
03/15/2022	12345978B	Outreach Telephonic	03/10/2022	Y	Unable to Contact

#### Updated fields for "Disenroll from ECM"

- The member has met all care plan goals
- The member is ready to transition to a lower level of care
- The member no longer wishes to receive ECM
- The ECM Provider has not been able to connect with the member after multiple attempts
- Other

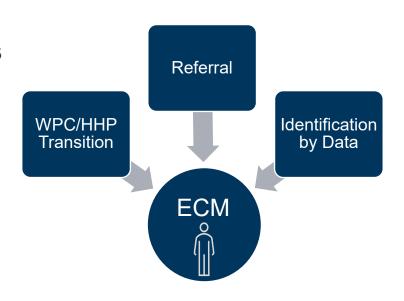


# Eligibility



## **ECM** Eligibility

- Three points of entry into ECM in order of priority
  - Whole Person Care/Health Homes Program (WPC/HHP) Transition
    - WPC members identified via Member Transition List (MTL)\*
  - 2. Referral
    - ECM referral form
  - 3. Identification by Data
    - Monthly potential POF report to identify members who may be in POFs





#### **Program Transition**

- Build upon WPC/HHP infrastructure to ensure seamless transition
  - WPC
    - DHCS will provide MTL, which will identify members currently in WPC eligible for ECM services
    - Outreach to members as soon as possible
      - Must be completed by Q1 3/31/2022 for DHCS reporting
  - HHP
    - All HHP-enrolled members will automatically be eligible to receive ECM services; "grandfather" authorizations
    - Continue services in CalAIM program without delay



#### **Transitioning Members**

- Priority for January 1, 2022, program implementation
  - Maintain established contact schedule for HHP transition members
  - Outreach to WPC transition members on MTL by Q1 3/31/2021
    - Three calls/attempts
    - Complete HNA and begin managing member's care
    - If unable to contact or member declines, disenroll member and send NOA



# Authorizations and Referral Requests



#### Referral Form

CalAIM Enhai	nced Care Management (	ECM) Referral Form	
lote: Member must be eligible	with CalOptima. ble information below and proce	ed to Steps 2 and 3	
Referral Information:	bic information below and prooc	cu to otopa z anu o.	
	Referred by:		
		ovider NPI (if applicable):	
Phone:	Referral Source Email:		
Member Information:	Member's Pret	ferred Language:	
Member Name:		edi-Cal CIN:	
Birthdate:	Primary Physician		
·			
Member Phone:	Member Email:		
tep 2. Check all conditions t	hat apply and attach supporting High Utilization of Health	ng information: □ Serious Mental Illness/Substance	
	Care	Use Disorder	
Member eligibility criteria	Member eligibility criteria	Member eligibility criteria	
(Select all that apply):	(Select one that apply):	(Select all that apply):	
□ Homeless	□ 5 or more ER visits in the past 6	□ Serious Mental Health Condition, and/or	
□ Chronic homelessness	months, or	□ Substance Use Disorder	
□ At risk of homelessness (next	□ 3 or more unplanned	AND one of the following:	
30 days)  AND one of the following:	hospitalizations in the past 6 months, or	□ High risk for psychiatric institutionalization, or	
□ Serious medical condition, or	□ 3 or more short-term skilled	□ Use of crisis services, urgent care, the	
□ Serious behavioral condition, or	nursing facility stays within the	ER or hospital as sole source of health care, or	
□ Serious developmental disorder	past 6 months	□ 2 or more ER or hospital stays in the past 12 months because of substance use or overdose, or	
		2 or more ER or hospital stays in the past 12 months because of a Serious Mental Health Condition, or	
		□ High risk for overdose and/or suicide, or	
		□ Is pregnant or postpartum (12 months from delivery)	
		OR  Receiving services through the County that are similar to ECM, but not covered by	

CalOntino

#### Receive referrals from

- ECM providers
- Providers
- Community-Based Organizations (CBOs)
- Member/Authorized Rep/Family/Guardian
- Field-based teams



#### **ECM Referrals**

- Fax or mail completed forms
  - Submit to member's health network or to CalOptima
  - Redirect as needed



#### CalAIM Enhanced Care Management (ECM) Referral Form

Step 3: Fax or mail completed referral form to CalOptima or the member's Health Network, including supporting documentation.

#### Enhanced Care Management Health Network Contact Information

Health Network	Phone Number	Fax Number	Mailing Address	
AltaMed Medical Group	866-880-7805 (Option 1, then 4)	323-201-3225	2040 Camfield Ave. Los Angeles, CA 90040	
AMVI Care Health Network	714-347-5843	714-938-5168	600 City Pkwy West, Suite 800 Orange, CA 92868	
CHOC Health Alliance	800-387-1103	714-628-9119	1120 W. La Veta Ave., Suite 450 Orange, CA 92868	
CalOptima Direct/CalOptima Community Network (COD/CCN)	888-587-8088	714-338-3145	CalOptima Attn: UM CalAIM P.O. Box 11033 Orange, CA 92856	
Family Choice Medical Group	800-611-0111	818-817-5155	FCMG/Conifer Health Solutions 15821 Ventura Blvd., Suite 600 Encino, CA 91436	
Heritage-Regal Medical Group	714-539-3100	714-244-4537	600 City Parkway West, Suites 310 & 4 Orange, CA 92868	
Kaiser Permanente	866-551-9619	877-515-6591	Kaiser Permanente Attn: Medi-Cal and State Program 2nd Floor 393 E. Walnut St. Pasadena, CA 91188	
Noble Mid-Orange County	714-699-5143	714-947-8796	Noble Mid-Orange County C/O HealthSmart Management Services Organization P.O. Box 6300 Cypress, CA 90630-0063	
Optum Care Network – Arta	800-780-8879	714-436-4716	3390 Harbor Blvd., Suite 100 Costa Mesa, CA 92626	
Optum Care Network – Monarch	888-656-7523	949-923-3514	Optum Care Network – Monarch Attention: CalAIM Program 11 Technology MS 41 Irvine, CA 92618	
Optum Care Network – Talbert	800-297-6249	714-436-4716	3390 Harbor Blvd., Suite 100 Costa Mesa, CA 92626	
Prospect Medical Systems	714-347-5843	714-938-5168	600 City Parkway West, Suite 800 Orange, CA 92868	
United Care Medical Group	714-347-5843	714-938-5168	600 City Parkway West, Suite 800 Orange, CA 92868	



#### **Data Identification**

- Receive Potential POF Report on monthly basis
- List provided for outreach efforts
  - Identify potentially eligible members
  - Outreach to members on list should be completed in 6 months
    - Three attempts for outreach

#### Member Listing Cover Sheet & Information

#### **Assumptions**

MC, including Duals (not OCC or PACE)

Eligibility as of ##/##/####

#### **Field List Descriptions**

Field Description

Member CIN

SMI/SUD+

Member DOB updated to be formatted MM/dd/yyyy in v2 Is WPC Previously/Currently participating in WPC

Is HHP Currently participating in HHP

Is Pop1- Population of Focus (1) - Homelessness

H/CMPLX combined with one or more complex conditions

Is Pop2-HIGH/ER Population of Focus (2) - High ER utilization (IP

3+, OP 5+)

Is Pop3- Population of Focus (3) - Serious Mental Illness

or Substance Use Disorder combined with

Adverse SDOH combined with certain

conditions



#### **ECM** Authorization

- Valid for six months
- Reassess member every six months and re-auth as needed for correct level of care
  - HHP and WPC transition members on MTL have presumptive eligibility and grandfathered in for authorization
    - CalOptima or health network will issue new authorizations for these transition members to not disrupt services
- Authorizations require diagnoses, codes and modifiers
  - Use ICD-10 Z codes to identify SDOH
  - Use DHCS defined criteria for approvals or denials
    - ECM authorization denials based on eligibility
      - Denials require NOA
      - Member has appeal rights



## Diagnosis Codes: SDOH

Code	Description
Z55.0	Illiteracy and low-level literacy
Z59.0	Homelessness
Z59.1	Inadequate housing (lack of heating/space unsatisfactory surroundings)
Z59.3	Problems related to living in residential institution
Z59.4	Lack of adequate food and safe drinking water
Z59.7	Insufficient social insurance and welfare support
Z59.8	Other problems related to housing and economic circumstances (foreclosure, isolated dwelling, problems with creditors)
Z60.2	Problems related to living alone
Z60.4	Social exclusion and rejection (physical appearance, illness or behavior)
Z62.819	Personal history of unspecified abuse in childhood
Z63.0	Problems in relationship with spouse or partner
Z63.4	Disappearance & death of family member (assumed death, bereavement)
Z63.5	Disruption of family by separation and divorce (marital estrangement)
Z63.6	Dependent relative needing care at home
Z63.72	Alcoholism and drug addiction in family
Z65.1	Imprisonment and other incarceration
Z65.2	Problems related to release from prison
Z65.8	Other specified problems related to psychosocial circumstances (religious or spiritual problem)



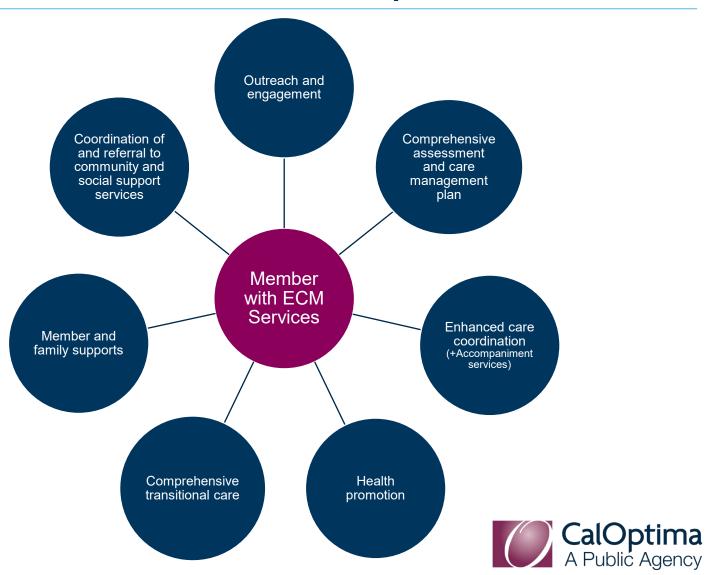
## Service Delivery



#### **ECM** Delivery

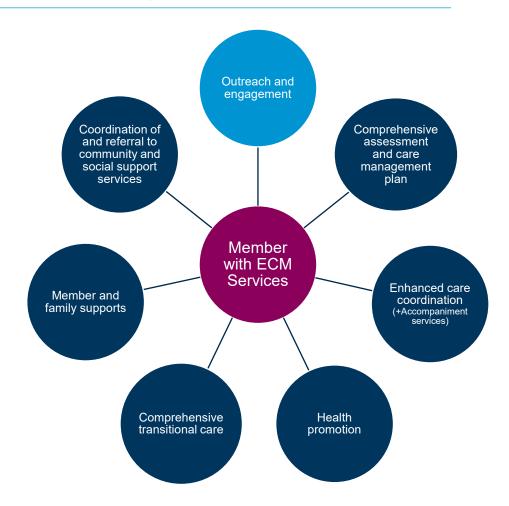
- Upon authorization of ECM services
  - Assign Lead Case Manager
    - Complete Health Needs Assessment (HNA)
    - Develop Person-Centered Plan of Care
  - Provide and document all ECM Core Service components
    - Include all outreach efforts, including unable to contact attempts and if members declines
    - Information for ECM Activity Log reporting
    - Require 12 units or 3 hours of services to receive Per Enrollee Per Month (PEPM) payment
  - Authorize and refer to Community Supports as needed





# 1. Outreach and Engagement

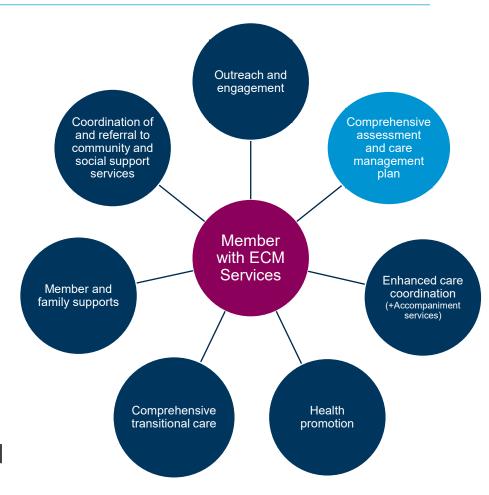
- At least three outreach attempts
  - Transition outreach completed by 3/31/22
- POF lists sent monthly
- If authorized, must send NOA at closure of care management





# 2. Comprehensive Assessment and Care Management Plans

- In-person communication if possible
- CalOptima HNA (completed in person or telephonically)
- Individualized, personcentered care management plan with input from member and care team
- Reassess, review, maintain and re-share with member and care team regularly





# 3. Enhanced Coordination of Care

- Implement care plan
- Organize and share information with care team
- Engage member in treatment, med review, appointment scheduling, appointment reminders, transportation, accompaniment, addressing barriers, etc.





#### 4. Health Promotion

- Identify with member and engage with support persons and networks
- Coaching on healthy choices, monitoring and managing health
- Link with resources for addressing and preventing chronic conditions





## 5. Comprehensive Transitional Care

- Develop strategies to reduce avoidable admissions
- Track transitions and evaluate support needs across care settings
- Med review and adherence support





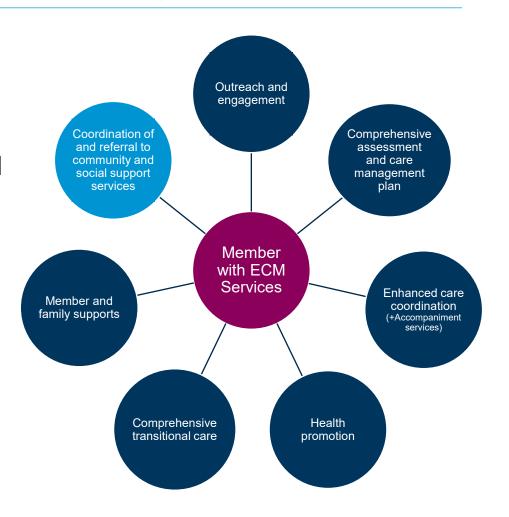
# 6. Member and Family Supports

- Assess availability of family and other support persons
- Engage support persons in member's care, with consent
- Share care plan, with member's consent





- 7. Coordination of Referral to Community and Social Support Services
  - Determine community and social support services that are available to address member's SDOH
  - Coordinate referrals/close the loop and follow up





#### **ECM Discontinuation**

- Member can decline or discontinue ECM at any time
- ECM provider can close case if member:
  - Met all care plan goals
  - Is ready to transition to a lower level of care management
  - States they no longer wish to receive ECM
  - Is unresponsive or unwilling to engage in care management
  - Is not reachable after multiple attempts



# Collaboration and Oversight



#### Collaboration

- Continue to build infrastructure for improved data sharing and communication between ECM and Community Supports service providers
  - Goal is to have an integrated system that will facilitate
    - Referrals
    - Authorization requests
    - Service documentation
    - Invoicing/Claims



#### Community Supports Referral Form



#### **CalAIM Community Supports Referral Form**

Note: Member must be eligible with CalOptima.

Step 1: Please fill out all applicable information below and proceed to Steps 2 and 3.

Referral Information:		
Referral Date:	Referred by: _	
Agency/Relationship to Member:		Referring Provider NPI (if applicable):
Phone:	Referral Source	e Email:

Member Information:	Member's Preferred Language:		
Member Name:	Medi-Cal CIN:		
Birthdate:	Primary Physician:		
Member Phone:	Member Email:		

Step 2. Select the Reque	□ Housing Transition	□ Housing Deposit	□ Housing Tenancy and
(Medical Respite) (Provide short-term residential care, including interim housing, meals and monitoring of a member's medical or behavioral health condition.) Urgent Request?  ¬ Yes ¬ No	Navigation Services (Assist member with obtaining housing and preparing for move-in)	(Identify, coordinate and fund move-in costs and services for a basic household, excluding room and board. Member must be receiving Housing Transition Navigation Services. Available once in a lifetime unless a limited exception applies.)	Sustaining Services (Provide education, coaching and support to maintain a safe and stable tenancy once housing is secured. Available for a single duration in a lifetime unless a limited exception applies.)
Member eligibility criteria (Select all that apply):	Member eligibility criteria (Select all that apply):	Member eligibility criteria (Select all that apply):	Member eligibility criteria (Select all that apply):
□ Homeless/at risk of homelessness and too ill or frail to recover from	□ Prioritized for permanent supportive housing or rental	□ Received Housing Transition Navigation Services	□ Received Housing Transition Navigation Services
illness or injury  □ Lives alone with no formal supports and too ill or frail to recover from illness or injury  □ At risk of hospitalization or after hospitalization. Condition:	subsidy through the Orange County Coordinated Entry System  Homeless/at risk of homelessness	□ Prioritized for permanent supportive housing or rental subsidy through the Orange County Coordinated Entry System □ Homeless/at risk of homelessness	supportive housing or rental subsidy through the Orange County

- Forms facilitate authorization request
- Receive referrals from
  - ECM providers
  - Providers
  - **CBOs**
  - Member/Authorized Rep/ Family/Guardian
  - Field-based teams



### Community Supports Referrals

- Fax or mail completed forms
  - Submit to member's health network or to CalOptima
  - Redirect as needed



#### **CalAIM Community Supports Referral Form**

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#### Data Sharing

- CalOptima sharing monthly report the first of each month to identify members potentially in POF
  - Use list for ECM outreach
- ECM Providers/health networks to submit weekly ECM activity log
- ECM Providers/health networks to submit Daily Auth File with CalAIM authorizations

#### Oversight Activities

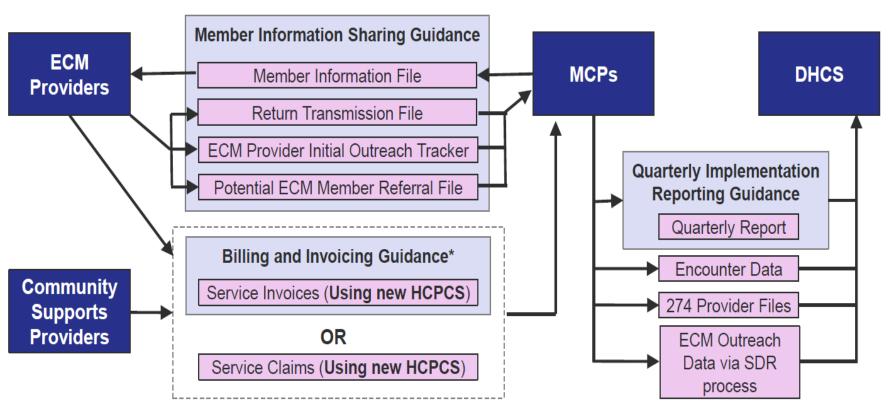
- CalOptima will submit required reporting and data to DHCS for ECM Oversight
  - Encounter data
  - Daily Reporting
- Oversight training will be developed after launch





#### **ECM & Community Supports Dataflows**

ECM & Community Supports implementation will be supported by these key dataflows.



<sup>\*</sup>For Community Supports, the service units used for billing purposes may be different than the service units used for invoicing purposes



#### Quarterly Reporting to DHCS

- CalOptima shall submit the following data and reports:
  - Encounter data including services generated under Community Supports arrangements
  - Supplemental reports, on a schedule to be specified by DHCS
- Beginning in 2022, DHCS will require CalOptima to submit a "Quarterly Implementation Monitoring Report"

Quarter	Reporting Period*	Report Due Date
2022 Q1	January – March 2022	May 15, 2022
2022 Q2	April – June 2022	August 15, 2022
2022 Q3	July – September 2022	November 14, 2022
2022 Q4	October – December 2022	February 14, 2023
2023 Q1	January – March 2023	May 16, 2023
2023 Q2	April – June 2023	August 14, 2023
2023 Q3	July – September 2023	November 14, 2023
2023 Q4	October – December 2023	February 14, 2024
2024 Q1	January – March 2024	May 15, 2024
2024 Q2	April – June 2024	August 14, 2024



### Go-Live Checklist



#### **Go-Live Checklist**

- Create new CalAIM ECM and Community Supports authorizations for members transitioning from HHP and WPC
  - WPC transition members are on MTL
    - October and November MTLs have been sent to health networks via FTP
    - Coordinate with Community Supports providers to authorize services indicated on the MTL
  - HHP members currently enrolled with health networks as CB-CMEs
- Verify Daily Auth File submissions include CalAIM authorizations
  - Include both ECM and Community Supports auths on file
  - Use Z codes to identify SDOH on authorizations



#### Go-Live Checklist (cont.)

- Outreach and engage ECM transition members by Q1 March 31, 2022
  - Make at least three outreach attempts
    - Complete Health Needs Assessments
- Submit HIPAA-compliant electronic claims
  - January service month claims should be sent by February 15, 2022
    - Send 837P files via Office Ally
- Submit ECM Activity Logs to CalOptima weekly



### CalOptima Materials: Templates, Forms and Policies

- ECM Activity Log
- ECM Referral Form
- Community Supports Referral Form
- Health Needs Assessment template

Policy	Title
GG.1353	Enhanced Care Management Service Delivery
GG.1354	Enhanced Care Management – Eligibility and Outreach
GG.1355	Community Supports
GG.1356	Enhanced Care Management Administration
FF. 4002	Special Payments: Enhanced Care Management Supplemental Payment for Capitated Health Networks



#### Our Mission

To provide members with access to quality health care services delivered in a costeffective and compassionate manner

Connect with Us www.caloptima.org







(F) (O) (CalOptima)

